

State of Washington Contracts, Procurement, & Risk Management Division Department of Enterprise Services P.O. Box 41408 Olympia, WA 98504-1408	CONTRACT AMENDMENT	
	Contract No.:	01611
	Amendment No.:	07
Kustom Signals, Inc. 9652 Poiret Boulevard Lenexa, KS 66219	Effective Date:	April, 22, 2016

SEVENTH AMENDMENT
TO
CONTRACT NO. 01611
POLICE RADAR, LIDAR PARTS AND EQUIPMENT

This Seventh Amendment ("Amendment") to Contract No. 01611 is made and entered into by and between the State of Washington acting by and through the Department of Enterprise Services, a Washington State governmental agency ("State") and Kustom Signals, Inc., a Kansas corporation ("Contractor") and is dated as of April 22, 2016.

RECITALS

- A. State and Contractor (collectively the "Parties") entered into that certain Contract No. 01611 for Police Radar, Lidar, Parts and Equipment dated effective as of October 31, 2011 ("Contract").
- B. The parties previously amended the Contract six (6) times amendment number 1 issued February 14, 2012, contract amendment number 2 issued July 1, 2013, contract amendment number 3 issued October 31, 2013, contract amendment number 4 issued May 8, 2014, contract amendment number 5 issued April 24, 2015, contract amendment number 6 issued July 22, 2015.
- C. The amendment set forth herein is within the scope of the Contract.
- D. The Parties now desire to amend the Contract as set forth herein.

AGREEMENT

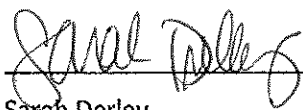
NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, the Parties hereby agree to amend the Contract, as previously amended, as follows:

- 1. Covered Products. The Content is amended to expand the products included in the Contract to include the products listed on attachment 1 to this Amendment (Kustom Signals NASPO Pole Sign/Trailer Price Schedule dated April 18, 2016).
- 2. NO CHANGE OTHER THAN AMENDMENT. Except as amended herein, the Contract is unaffected and remains in full force and effect.

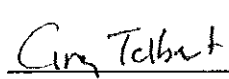
3. INTEGRATED AGREEMENT; MODIFICATION. This Amendment constitutes the entire agreement and understanding of the Parties with respect to the subject matter and supersedes all prior negotiations and representations. In the event of any conflict between this Amendment and the Contract or any earlier amendment, this Amendment shall control and govern. This Amendment may not be modified except in writing signed by the Parties.
4. AUTHORITY. Each party to this Amendment, and each individual signing on behalf of each party, hereby represents and warrants to the other that it has full power and authority to enter into this Amendment and that its execution, delivery, and performance of this Amendment has been fully authorized and approved, and that no further approvals or consents are required to bind such party.
5. COUNTERPARTS. This Amendment may be executed in one or more counterparts, each of which shall be deemed an original, and all of which counterparts together shall constitute the same instrument which may be sufficiently evidenced by one counterpart. Execution of this Amendment at different times and places by the parties shall not affect the validity thereof so long as all the parties hereto execute a counterpart of this Amendment.

EXECUTED AND EFFECTIVE as of the day and date first above written.

KUSTOM SIGNALS, Inc.
A KANSAS CORPORATION

By: 
Name: Sarah Derley
Title: Sales Administration
Date: 5/2/16

STATE OF WASHINGTON
DEPARTMENT OF ENTERPRISE SERVICES

By: 
Name: Greg Tolbert
Title: Legal Service Manager
Date: 4.27.2016

NASPO Contract # 1611
Addition of Pole- and Trailer-Mounted Speed Monitoring Devices
Kustom Signals, Inc. Pricebook
April 2016

Pole-Mounted Speed Monitoring Devices		
Model #	Pole-Mounted Speed Monitoring Devices - Description/Configuration	Contract Price
5065	PMD 475 20" x 30" Graphical Message Sign over 18" 2-digit Radar Display	\$6,885.00
5065/5038	PMD 475 20" x 30" Graphical Message Sign over 18" 2-digit Radar Display with 140 Watt Solar Panel Included	\$9,743.00
5016	PMD 450 18" 2-digit Programmable Posted Speed Limit Display over 18" Radar Feedback Display	\$8,007.00
5016/5038	PMD 450 18" 2-digit Programmable Posted Speed Limit Display over 18" Radar Feedback Display with 140 Watt Solar Panel Included	\$10,763.00
5015	PMD 400 12" 2-digit Programmable Posted Speed Limit Display over 12" Radar Feedback Display	\$4,420.00
5015/5038	PMD 400 12" 2-digit Programmable Posted Speed Limit Display over 12" Radar Feedback Display with 140 Watt Solar Panel Included	\$7,501.00
5014	PMD 375 18" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign	\$4,209.00
5014/5045	PMD 375 18" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign with 50 Watt Solar Panel Included	\$6,029.00
5014/5038	PMD 375 18" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign with 140 Watt Solar Panel Included	\$6,968.00
5017	PMD 350 18" 2-digit Radar Feedback Display	\$3,094.00
5017/5045	PMD 350 18" 2-digit Radar Feedback Display with 50 Watt Solar Panel Included	\$5,213.00
5017/5031	PMD 350 18" 2-digit Radar Feedback Display with 140 Watt Solar Panel Included	\$5,540.00
5018	PMD 275 12" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign	\$3,094.00
5018/5045	PMD 275 12" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign with 50 Watt Solar Panel Included	\$5,196.00
5018/5031	PMD 275 12" 2-digit Radar Display in MUTCD Compliant YOUR SPEED Sign with 140 Watt Solar Panel Included	\$5,522.00
5019	PMD 250 12" 2-digit Radar Display	\$2,946.00
5019/5046	PMD 250 12" 2-digit Radar Display with 50 Watt Solar Panel Included	\$4,489.00
5019/5032	PMD 250 12" 2-digit Radar Display with 140 Watt Solar Panel Included	\$4,795.00
Model #	Pole-Mounted Speed Monitoring Devices - Accessories/Upgrades Description/Configuration	Contract Price
5023	Violator Alert, "Slow Down" for 18" Displays	\$439.00
5024	Violator Alert, Red/Blue Litebar for 18" Displays	\$439.00
5025	Violator Alert, "SLOW" for 12" Displays	\$357.00
5026	Violator Alert, Red/Blue Litebar for 12" Displays	\$357.00
5036	Violator Alert, White LED Flash for 12" & 18" Displays	\$301.00
5042	Upgrade Power from 120 VAC to 220 VAC (Specify at Time of Order)	\$301.00
5053	Traffic Data Recording System w/ Flash Card (First License Included)	\$740.00
5041	Pelco 4-1/2" Pole Installation Kit w/ 14' Pole (Additional Freight Required)	\$862.00
5044	Pole Mounted Display (PMD) 2" Automotive Hitch Mount	\$459.00

Additional Parts and Accessories Not Listed Above:

Additional parts and accessories are available for purchase - Contact Kustom Signals by phone at 800-458-7866 or via email at sales@kustomsignals.com for a quote. Pricing is 20% discount from List Price.

Find additional info at http://kustomsignals.com/products/product_category/category/speed_displays

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Speed Monitoring Devices		
Model #	Variable Message Sign Trailers - Description/Configuration	Contract Price
1511	SMART VMS Model I Changeable Message Sign with Directional Radar, 48" x 96" Full Matrix LED Display, 2-6 VDC Batteries, AC Charger, Electro-hydraulic Mast, Screw Jacks, and White Paint	\$18,868.00
1512	SMART VMS Model II Changeable Message Sign with Directional Radar, 48" x 76" Full Matrix LED Display, 2-6 VDC Batteries, AC Charger, Electro-hydraulic Mast, Screw Jacks, and White Paint	\$17,542.00
1513	SMART VMS Model III Changeable Message Sign with Directional Radar, 34" x 71" Full Matrix LED Display, 2-6 VDC Batteries, AC Charger, Electro-hydraulic Mast, Screw Jacks, and White Paint	\$16,012.00
1514	SMART VMS Model HT Bundle Changeable Message Sign with Directional Radar, 48" x 76" Full Matrix LED Display, six (6) - 6 VDC Batteries, AC Charger, Electro-hydraulic Mast, Screw Jacks, 80 Watt Solar Panel, 3G/Wi-Fi Modem for Local and Remote Access, and White Paint	\$19,582.00
Model #	Speed Monitoring Devices (Variable Message Signs) - Accessories/Upgrades Description/Configuration	Contract Price
804	VMS Tamper Alarm	\$97.00
1539	VMS Anti-Corrosion Paint Upgrade (Includes Zinc Enriched Paint, Sealed Wiring, Galvanized Hitch, & Battery Pad)	\$2,341.00
1550	Auxiliary Equipment Pedestal Wired for 12 VDC (ALPR Camera Ready)	\$510.00
1520	SMART VMS Wheel Lock	\$152.00
1521	SMART VMS Spare Tire w/ Powder Coat	\$285.00
1525	SMART VMS Aluminum Wheel Upgrade	\$505.00
1526	Add VMS 80 Watt Solar Panel (Up to 3 Total)	\$1,015.00
1560	VMS AlmStar Solar Assembly with 2 x 80 Watt Panels	\$2,239.00
1561	Add VMS 123 Watt Solar Panel (Up to 2 Total)	\$1,525.00
1562	VMS AlmStar Solar Assembly 2 x 123 Watt Panels	\$2,943.00
1551	VMS Wi-Fi Local Wireless Access	\$607.00
1552	VMS 4G Modem with GPS (Specify AT&T, Verizon or Sprint) for Remote Wireless Access	\$1,525.00
1556	VMS Tongue Mounted Jack with 6" Swivel Wheel	\$189.00
1529	SMART VMS Spare Tire (Aluminum)	\$505.00
1534	Add 2x Additional Batteries (Up to 6 VMS II/III, Up to 8 VMS I)	\$403.00
1557	VMS Wireless Handheld Terminal	\$791.00
5053	Traffic Data Recording System w/ Flash Card (First License Included)	\$740.00

Additional Parts and Accessories Not Listed Above:

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NASPO Contract # 1611
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Speed Monitoring Devices (Continued)		
Model #	Radar Speed Sign Trailers (18" Display) - Description/Configuration	Contract Price
5009	SMART 800 Radar Speed Trailer (18" Fixed Display, Fold Down Speed Limit Sign)	\$8,125.00
5010	SMART 850 Radar Speed Trailer (18" Fold Down Display & Speed Limit Sign)	\$9,395.00
5004	SMART 800+ Bundle Radar Speed Trailer (18" Fixed Display, Fold Down Speed Limit Sign, Red/Blue & Slow Down Violator Alerts, & Traffic Data Computer)	\$9,599.00
5008	SMART 850+ Bundle Radar Speed Trailer (18" Fold Down Display & Speed Limit Sign, Red/Blue & Slow Down Violator Alerts, & Traffic Data Computer)	\$10,823.00
Model #	Speed Monitoring Devices (Radar Speed Sign Trailers w/ 18" Displays) - Accessories/Upgrades Description/Configuration	Contract Price
5022	Alarm System	\$164.00
5023	Violator Alert, "Slow Down" for 18" Display	\$439.00
5024	Violator Alert, Red/Blue Litebar for 18" Display	\$439.00
5036	Violator Alert, White LED Flash for 18" Displays	\$301.00
5027	10"x50" Graphical VMS Display (Available for SMART 850/850+ Only)	\$3,927.00
5028	Extra Group 27 AGM Battery (Limit 4), Charger Upgrade	\$373.00
5029	Removable Trailer Tongue	\$138.00
5030	The Club * Tire Claw XL	\$128.00
5034	Spare Tire Upgrade, Powder Coat	\$255.00
5035	13" Saw-tooth Aluminum Wheel Spare Tire Kit	\$469.00
5037	13" Saw-tooth Aluminum Wheel Upgrade	\$505.00
5053	Traffic Data Recording System w/ Flash Card (First License Included)	\$740.00
5062	Upgrade Traffic Data Recording System w/ Wireless Data Transfer	\$271.00
5061	Traffic Data Recording Software License (Additional Seat)	\$505.00
5056	Arrowtrack GPS Tracking Theft Deterrent System	\$674.00
5043	LED Trailer Lighting Package Upgrade	\$57.00
5054	50 Watt Solar Panel	\$811.00
5077	140 Watt Solar Panel	\$944.00
5055	Trailer Cover	\$46.00
5058	Locking Lug Nuts (Set of Two)	\$26.00
5059	Cable Wheel Lock	\$85.00
5060	2" Ball Coupler Lock Kit, Stainless Steel	\$50.00
5075	Battery Capacity Upgrade: 4 x 154 A/Hr. AGM Batteries and a 4 Bank, 40 Amp Charger	\$2,255.00
5076	Two Level (Stacked) Steel Enclosure for Two (2) ALPR Cameras, One Facing Approaching & Receding Traffic, Vandal Resistant Lexan Shielding, and Waterproof Cable Run to Main Enclosure	\$944.00

Additional Parts and Accessories Not Listed Above:

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Speed Monitoring Devices (Continued)		
Model #	Radar Speed Sign Trailers (12" Display) - Description/Configuration	Contract Price
5002	SMART 650 Radar Speed Trailer (12" Fixed Display, Fold Down Limit Speed Sign)	\$5,295.00
5003	SMART 650+ Bundle Radar Speed Trailer (12" Fixed Display, Fold Down Speed Limit Sign, Red/Blue Flashing Bars & Red "SLOW" LED Violator Alerts, and Traffic Statistics Computer)	\$6,417.00
5007	SMART 510 (12" Display on 2-wheel Dolly)	\$2,563.00
5020	SMART 500 (12" Display on 2-wheel Dolly w/ Battery)	\$4,233.00
Model #	Speed Monitoring Devices (Radar Speed Sign Trailers w/ 12" Displays) - Accessories/Upgrades Description/Configuration	Contract Price
5025	Violator Alert, "SLOW" for 12" Display	\$357.00
5026	Violator Alert, Red/Blue Litebar for 12" Display	\$357.00
5063	Violator Alert Package (Buy Both "Slow" & Red/Blue Litebar for 12" Display)	\$607.00
5036	Violator Alert, White LED Flash for 12" Displays	\$301.00
5029	Removable Trailer Tongue (Available for SMART 650/650+ Only)	\$138.00
5054	50 Watt Solar Panel (Available for SMART 650/650+ Only)	\$811.00
5055	Trailer Cover (Available for SMART 650/650+ Only)	\$46.00
5070	Second 80 A/hr Marine Battery for Extended Operation (Available for SMART 650/650+ Only)	\$184.00
5071	Upgrade Marine Battery to AGM Technology - Each (Available for SMART 650/650+ Only)	\$189.00
5072	Upgrade to Built-In VAC Smart Charger (Available for SMART 650/650+ Only)	\$133.00
5073	Spare Tire (Available for SMART 650/650+ Only)	\$220.00

Speed Monitoring Devices (Continued)		
Model #	Traffic Data Collection - Description/Configuration	Contract Price
295	StealthStat with Directional Radar Interfaced with Traffic Statistics Computer	\$3,015.00
Model #	Speed Monitoring Devices (Traffic Data Collection) - Accessories/Upgrades Description/Configuration	Contract Price
296	StealthStat Replacement Battery	\$173.00
297	StealthStat Pole Mounting Brackets	\$37.00
298	StealthStat Strap Kit	\$64.00

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